TTG INFORMATION TECHNOLOGY CASE STUDY

Background

Our client is a specialized IT company operating in the cybersecurity space. With a team of 12 highly skilled employees, the company delivers cutting-edge technology solutions that protect critical infrastructure and industrial systems. As a boutique firm competing in a high-demand sector, their focus is on technical innovation and client delivery, but with growth on the horizon, internal HR functions became increasingly important to sustain their workforce and future expansion.

Client Challenge

The company's leadership recognized that their HR function was underdeveloped and could not adequately support current operations or upcoming growth initiatives. Initially, they hired a full-time HR professional to manage day-to-day responsibilities and build out the department. However, they soon realized the role was not providing the strategic depth or scalability they needed. At an annual cost of approximately $100,000 in compensation and benefits, the investment was significant but not yielding the level of HR expertise required. The company needed a cost-effective yet higher-level HR solution to align with their long-term business strategy, especially as they prepared to launch a new line of business.

TTG's Solution

The Theodoros Group provided a fractional HR solution tailored to the client's needs, including:

- Delivered senior-level HR expertise to manage both strategic and operational HR functions.

- Implemented scalable HR systems, policies, and compliance practices to support future growth.

- Handled day-to-day HR administration, freeing leadership to focus on business expansion.

- Provided a cost-effective alternative to a full-time hire while maintaining high-level HR capabilities.

Results

By leveraging TTG's fractional HR solution, the client achieved:

- Annual cost savings of $76,000, reducing HR spend from $100K to $24K.
- Access to scalable HR processes and systems that grow with the company.
- Strategic HR support, including workforce planning, compliance, and employee management.
- Detailed management of payroll and new hire compliance, ensuring both day-to-day accuracy and alignment with long-term HR strategy.
- Enhanced organizational efficiency and confidence in HR capabilities to support growth.

Positions Filled

- Application Security Engineer
- Cryptographer
- Cyber Threat Hunter
- Forensic Analyst
- Vulnerability Assessment Specialist
- Identity and Access Management (IAM) Specialist
- Security Automation Engineer
- Secure DevOps Engineer (DevSecOps)
- IoT Security Specialist
- Threat Intelligence Analyst
- Zero Trust Security Specialist
- Blockchain Security Expert
- Wireless Security Specialist
- Security Awareness Trainer
- Cybersecurity Architect