

# TTG

## TITLE INSURANCE & REAL ESTATE CASE STUDY

### Background

A leading title insurance and real estate services provider sought to strengthen their team with experienced professionals who possess industry-specific expertise. Recognizing the critical nature of accurate title processing and risk assessment, they needed talent that could hit the ground running and add immediate value to their operations.

### Client Challenge

The client faced difficulties in sourcing highly qualified title professionals with deep industry knowledge. Traditional recruitment channels proved insufficient for identifying candidates with the specialized experience required in the complex landscape of real estate transactions and title insurance. The urgency to fill these roles with skilled candidates was critical to maintaining operational efficiency and client satisfaction.

### TTG's Solution

- **Specialized Partnership:** Collaborated with TTG to engage a team known for deep industry knowledge and a tailored recruitment approach.
- **Needs Assessment:** Began with a thorough understanding of the client's unique business goals and talent requirements.
- **Industry Expertise:** Focused on the specific nuances of the title insurance sector and key role competencies.
- **Targeted Sourcing:** Leveraged TTG's extensive network to identify and attract qualified candidates.
- **Cultural Alignment:** Screened for both technical expertise and a strong fit with the client's organizational culture.

### Results

- **Access to High-Quality Talent:** TTG provided a consistent pipeline of experienced title professionals, many of whom had previously worked in real estate and insurance environments with a focus on compliance and accuracy.
- **Immediate Impact:** The candidates delivered immediate value, streamlining workflows and reducing onboarding time.
- **Trusted Partnership:** The client emphasized TTG's strategic understanding of the industry, which translated into highly relevant candidate recommendations and a seamless hiring process.

### Client Testimonial

*"TTG has been a game-changer for us. Their team addressed our need for experienced title professionals who are industry-experienced professionals. With their deep industry knowledge and tailored approach, TTG consistently delivers high-quality candidates who add immediate value. We highly recommend TTG as a trusted partner for specialized talent."*

### Positions Filled

- Chief of Operations
- Director of Property Management
- Branch Manager
- Senior Escrow Officer
- Escrow Officer
- Escrow Assistant
- Business Development Manager
- Mortgage Loan Officer
- Compliance Manager
- Regional Manager
- President
- Compliance Manager
- Director of Operations
- Commercial Escrow Officer
- Commercial Escrow Assistant
- Real Estate Attorney